

# **Investing in Your Life: Your Biggest Investment Opportunities are Not Necessarily Financial**

By Ian Pollard



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The great investors of our time have taught us many lessons about generating enormous wealth through investment; but what if we could use those principles to realize our full potential -- not only financially, but in our relationships, education and careers?

In this book, businessman and executive coach Dr Ian Pollard will take you on a thought-provoking journey that will encourage you to view your conversations, relationships, opportunities and decisions in a whole new light.

Pollard's multi-disciplinary approach will help you discover how to:

- improve your conversation and decision-making skills
- understand and manage your strengths and weaknesses
- build relationships and expand your networks
- change negative behaviour patterns
- · learn from success and failure
- make uncertainty work better for you
- achieve a better work/life balance.

By inspiring you to view your own development through the eyes of an investor, Investing in Your Life will help you appreciate the size of the opportunities available to you. This book will empower you to maximise your potential by actively investing in the best opportunities, and will make your life more meaningful, satisfying and rewarding.



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## Investing in Your Life: Your Biggest Investment Opportunities are Not Necessarily Financial By Ian **Pollard Bibliography**

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#### **Editorial Review**

From the Back Cover

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#### About the Author

Over the past three decades **Dr Ian Pollard** has been chairman, director or CEO of more than thirty companies. He is an experienced executive coach with Global Coaching Partnership, and has had a wideranging involvments in the not-for-profit sector. He is an actuary and Rhodes Scholar, and has represented Australia in tennis. Ian also serves on the advisory councils of both JP Morgan Australia and the Faculty of Business at the University of Technology, Sydney.

Since his youth, Ian has been interested in the development of people's capabilities and relationships, their identification of opportunities and the magnitude of what some people achieve and contribute in their lives. He especially admires those who have done this despite disadvantage and material adversity. Ian is particularly interested in the personal qualities and the events and processes which make these remarkable achievements possible. Ian has written a number of books on corporate finance. *Investing in Your Life* is Ian's first book on the building of people's capabilities.

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#### **Miguel Sherman:**

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